

OSDEL – ARROW Plus

Implementing Arrow+

and other, nice stories...

Krakow, December 10,2013

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Typical RRO systems environment:

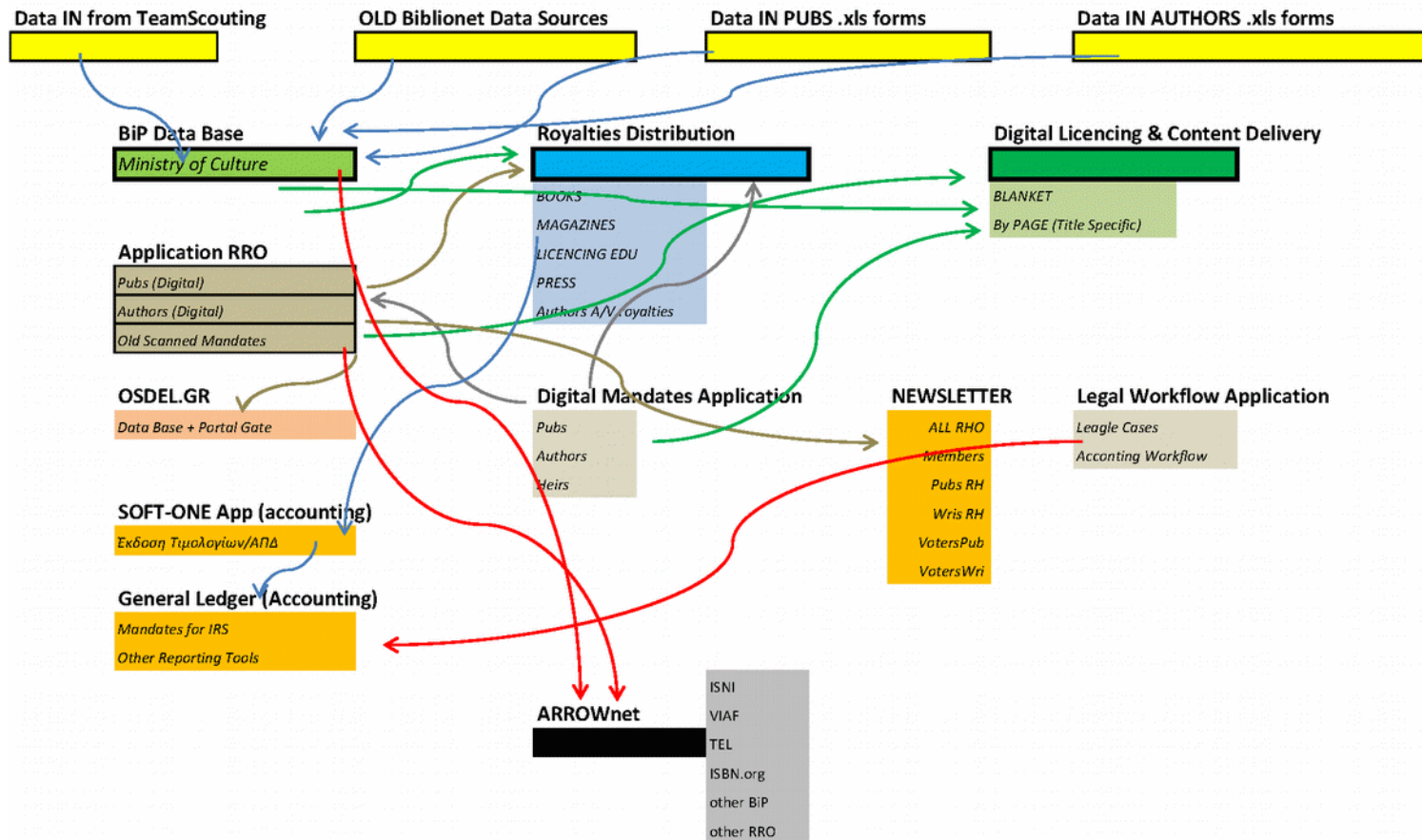
- **General Ledger/Accounting ERP**
- **Royalties Distribution**
- **BiP and/or feed**

- **Other functionalities in the publishing area**
 - **Communication with Publisher's systems**
 - **Referencing Libraries (on Rights, etc.)**
 - **Interoperability with Int'l systems**
 - **ISBN, ISSN, ISNI, VIAF, etc.**
 - **Other foreign RRO's, CMO's, etc.**

...looks something like that

Workflow mapping
Applications & Data Bases

OSDEL-Informatics



...and there comes ARROW+

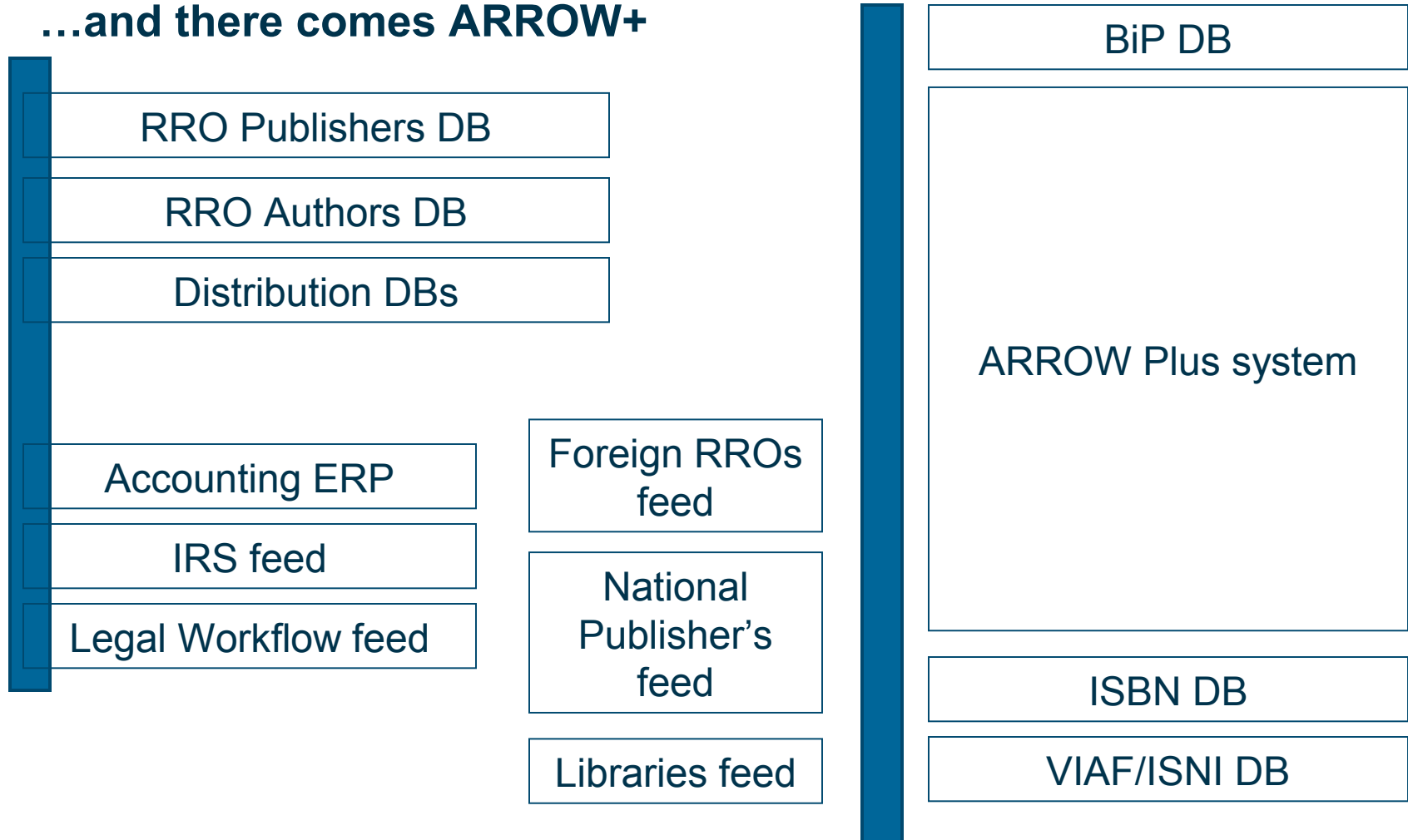
Requirements

NEED for Orphan Works Registry

-Know the current/future situation on

- ALL books/works**
- ALL Rightholders (Publishers & Authors)**
- Legal Framework**
- Financial/Tax Framework**

...and there comes ARROW+



MAIN ISSUES:

- RRO procedures & Member Services were not interrupted
- RRO Member Services Mandate details should translate to Arrow+
- Converting OSDEL data to ONIX format
- Changes in Fiscal/Tax Legislation
 - ❑ example: due to the recent tax legislation heirs often refuse to accept the heritance
 - ❑ therefore no automation can be applied

OSDEL and Arrow+

- ... Get closer with colleagues (national & international)**
- PREVIEW the trends and market needs**
- IDENTIFY the issues and solutions before they hit you**
- Get HELP / cognitive knowledge or technical**
- Give back to the community**

Final remarks

Stay aware that market needs must apply to the changes that the market generate

So, if you think that you have all bases covered, you might be the next victim of change...

... Where any government is “*in the recipe*”, the recent “*abolition to oblivion*” for the Greek BiP **COULD be replicated to any country next...**

Final remarks

..but most of all

DON'T get discouraged by the obstacles and
the “Old School” behaviour!

Continue your **WORK** in *low profile* and
WAIT...

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FURTHER INFORMATION

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ARROW Plus is a Best Practice
Network selected under the ICT
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PSP)

